



CLOUDBLITZ

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West, Main Rd, Pratap Nagar, Nagpur,
Maharashtra 440022

MEMORANDUM OF UNDERSTANDING

Industry–Academia Collaboration for Skill Training, Internship & Placement

PARTIES TO THIS AGREEMENT

This Memorandum of Understanding (hereinafter referred to as the "MoU" or "Agreement") is entered into on 14/03/2026 ("Effective Date") by and between:

PARTY 1 – CLOUDBLITZ ("CloudBlitz")

Legal Entity: Greামী Technologies Private Limited

Trade Name: CloudBlitz Powered by Greামী

Registered Address: 2nd Floor, Dev Heights, Above Carat Lane, Ring Road, Pratap Nagar Square, Tatyá Tope Nagar, Pratap Nagar, Nagpur, Maharashtra – 440022

Corporate Office: 2nd Floor, Kalpavruksha Building, Mayur Colony, Near dapKarur Vysya Bank, Kothrud, Pune, Maharashtra – 411038

Website: www.cloudblitz.in | Email: info@cloudblitz.in | Phone: +91 98348 87259

AND

PARTY 2 – THE COLLEGE / INSTITUTION ("The College")

Institution Name: LATE G. N. SAPKAL COLLEGE OF ENGINEERING, Nashik

Established Under / Affiliated to: AICTE

Registered Address: Kalyani Hills, Anjaneri-Wadhóli, Trimbakeshwar Road, Nashik: 422213

TPO / Authorised Representative: HOD - Prof. Dr. N. R. Wankhade (Computer Department)

Phone: 9326441580 | Email: hodcomp.lgnscoe@sapkalknowledgehub.org

CloudBlitz and The College are hereinafter individually referred to as a "Party" and collectively as the "Parties".

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL COVENANTS AND COMMITMENTS SET FORTH HEREIN, THE PARTIES HEREBY AGREE AS FOLLOWS:



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SECTION 1 – DEFINITIONS

For the purposes of this MoU, the following terms shall have the meanings ascribed to them below unless the context otherwise requires:

"MoU" / "Agreement": This Memorandum of Understanding, including all schedules and annexures attached hereto.

"Enrolled Student": A student of the College who has formally registered for and commenced a CloudBlitz training programme under the terms of this MoU.

"Programme": Any structured skill training course offered by CloudBlitz in the domains of DevOps, Data Science, Artificial Intelligence, or related technology disciplines.

"Placement": The successful securing of employment, an internship, or a project engagement by an Enrolled Student, facilitated in whole or in part through CloudBlitz's placement support activities.

"TPO": The Training and Placement Officer or equivalent institutional representative designated by the College as the primary liaison under this MoU.

"Confidential Information": All non-public data, documentation, processes, student records, programme content, financial terms, and proprietary methodologies exchanged between the Parties in connection with this MoU.

"NAAC": National Assessment and Accreditation Council of India.

"NBA": National Board of Accreditation, India.

"Deferred Payment Model": The financial arrangement described in Section 19 of this MoU whereby a portion of the programme fee becomes payable only upon the student's successful Placement.

"Effective Date": The date on which this MoU is duly executed by the authorised representatives of both Parties.

SECTION 2 – PURPOSE OF THE MoU

The primary purpose of this Memorandum of Understanding is to establish a formal, structured, and mutually beneficial framework of collaboration between CloudBlitz and the College with the following objectives:

- To facilitate industry-aligned technology skill training for eligible students of the College in the domains of DevOps, Data Science, and Artificial Intelligence.
- To provide structured internship exposure and live project experience through CloudBlitz's industry and employer network.
- To offer comprehensive placement support services that bridge the gap between academic education and industry employment requirements.
- To support the College in meeting its institutional, accreditation, and placement objectives under NAAC, NBA, and AICTE frameworks.
- To establish a long-term, transparent, and accountable partnership anchored in shared commitment to student outcomes.



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SECTION 3 – SCOPE OF COLLABORATION

The collaboration between the Parties shall encompass, but not be limited to, the following functional areas:

3.1 Technology Skill Training: Design and delivery of structured, industry-benchmarked training programmes in DevOps, Data Science, and Artificial Intelligence for eligible students of the College.

3.2 Curriculum Advisory & Guest Lectures: Provision of industry guest lectures, live Q&A sessions, career panels, and curriculum advisory inputs to supplement formal academic instruction with contemporary technology exposure.

3.3 Internship & Industry Exposure: Facilitation of structured internship opportunities through CloudBlitz's verified employer network, enabling students to gain hands-on project experience in live industry environments.

3.4 Placement Support & Career Services: End-to-end placement support including aptitude training, mock technical and HR interviews, resume building, job portal management, and direct employer outreach.

3.5 Joint Placement & Campus Drives: Organisation of and participation in multi-college consolidated hiring events, pool campus drives, and joint recruitment programmes.

3.6 Technology Events & Workshops: Delivery of free technology awareness workshops, seminars, hackathons, and career readiness sessions at the College premises, as detailed in Section 14.

3.7 Accreditation Documentation Support: Systematic documentation and reporting to support the College's NAAC, NBA, and institutional compliance requirements, as detailed in Section 13.

SECTION 4 – TRAINING PROGRAMMES COVERED

CloudBlitz shall design, develop, and deliver the following industry-aligned programmes for Enrolled Students of the College. Programme content shall be regularly updated to reflect current industry Job Description (JD) benchmarks:

4.1 DevOps Engineering Programme

- Core subjects including Linux administration, shell scripting, Git and version control systems, CI/CD pipeline design, and Infrastructure-as-Code (IaC).
- Hands-on training in industry tools including Docker, Kubernetes, Jenkins, Terraform, Ansible, and cloud platform DevOps services (AWS, Azure, GCP).
- Cloud practitioner and associate-level certification alignment covering AWS DevOps Engineer, Azure DevOps Engineer, and equivalent credentials.
- Live project deployment, infrastructure monitoring using tools such as Prometheus and Grafana, and incident management practices.

4.2 Data Science Programme

- Foundation modules covering Python programming, statistics, probability, data wrangling, and exploratory data analysis (EDA).
- Intermediate and advanced modules covering machine learning algorithms, feature engineering, model evaluation, ensemble methods, and deep learning fundamentals.
- Industry tools including Pandas, NumPy, Scikit-learn, TensorFlow, PyTorch, Matplotlib, and Seaborn.
- End-to-end capstone projects involving real-world datasets, model deployment on cloud platforms, and dashboard creation.



4.3 Artificial Intelligence Programme

- Conceptual and applied training in AI fundamentals, neural network architectures, natural language processing (NLP), and computer vision.
- Exposure to Generative AI technologies including Large Language Models (LLMs), prompt engineering, and responsible AI development.
- Applied projects in AI-powered application development including chatbot development, image classification, and AI API integration.
- Alignment with industry roles including AI Engineer, ML Engineer, NLP Engineer, and AI Solutions Architect.

4.4 Programme Delivery Standards

- All programmes shall be delivered by certified industry practitioners with a minimum of three (3) years of relevant industry experience.
- Programme duration, schedule, batch timings, and mode of delivery (online, offline, or hybrid) shall be mutually agreed in writing at the commencement of each batch.
- CloudBlitz shall conduct regular programme reviews and update content at least once per academic year to maintain alignment with current industry standards.

SECTION 5 – INTERNSHIP AND INDUSTRY EXPOSURE FRAMEWORK

CloudBlitz shall facilitate structured internship opportunities for Enrolled Students through its industry network in accordance with the following framework:

- Enrolled Students shall be eligible for CloudBlitz-facilitated internship placements with verified industry partners upon satisfactory completion of the designated programme modules.
- Internships shall involve live industry projects, real deliverables, measurable outcomes, and defined mentorship from industry professionals.
- Each internship engagement shall be documented with a formal offer letter or engagement confirmation, a defined scope of work, and a completion certificate upon successful completion.
- CloudBlitz shall maintain internship placement records, including company name, duration, project description, and student performance evaluation, for inclusion in institutional NAAC/NBA documentation.
- The College's TPO shall be informed of all internship placements confirmed for students of the College on a regular basis.
- Internship opportunities shall be provided based on student merit and programme completion criteria; CloudBlitz does not guarantee a specific minimum number of internship placements.

SECTION 6 – PLACEMENT SUPPORT FRAMEWORK

CloudBlitz shall provide the following structured placement support services to all Enrolled Students under this MoU:



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6.1 Pre-Placement Preparation

- Aptitude training covering quantitative reasoning, logical ability, verbal communication, and situational judgement.
- Technical interview preparation, including live coding assessments, system design sessions, and domain-specific technical mock interviews.
- Group discussion facilitation, personal interview coaching, and soft skills development workshops.
- Professional resume building, LinkedIn profile optimisation, and GitHub portfolio structuring support.

6.2 Active Placement Facilitation

- AI-powered Job Description (JD) matching system to identify and align relevant job opportunities with each student's verified skill profile.
- Automated and personalised HR outreach on behalf of Enrolled Students to CloudBlitz's verified network of recruiters and employers.
- Weekly personalised opportunity briefs delivered to each Enrolled Student, summarising matched job openings, application deadlines, and recruiter contacts.
- Active job portal management including profile creation and maintenance on Naukri, LinkedIn, Indeed, and other relevant platforms.

6.3 Employer Engagement

- Dedicated employer outreach programme targeting IT services companies, product-based organisations, cloud-native startups, and technology enterprises.
- Organisation of and participation in multi-college pool campus drives, virtual hiring events, and on-campus placement programmes.
- CloudBlitz shall communicate and coordinate all employer-related placement activities with the College's TPO on an ongoing basis.

SECTION 7 – STUDENT BENEFITS

Students of the College who enrol in CloudBlitz programmes under this MoU shall be entitled to the following benefits:

BENEFIT	DESCRIPTION
Industry-Aligned Training	Structured programmes in DevOps, Data Science, and AI designed to meet current employer requirements and create genuine employment readiness.
Fee Concession	Enrolled students of partner colleges shall receive a documented college-partner discount on the standard programme fee applicable at the time of enrolment.
Deferred Payment Model	A defined portion of the training fee shall be payable only after the student secures a qualifying Placement offer, reducing upfront financial burden and aligning payment with outcomes.



Portfolio Development	Each student shall build a portfolio of 6–8 industry-standard projects deployed on GitHub, verifiable by prospective employers, by programme completion.
Internship Facilitation	Access to CloudBlitz-facilitated internship placements with industry partners involving live projects, real deliverables, and professional mentorship.
AI-Driven Placement	Personalised AI-powered JD matching, automated HR outreach, weekly opportunity briefs, and active job portal management.
Certification Support	Guidance, structured preparation, and practice resources for industry certification examinations (AWS, Azure, Google Cloud, and others as applicable).
Completion Certificate	Issuance of a CloudBlitz Programme Completion Certificate upon successful fulfilment of the programme requirements, attendance criteria, and assessment benchmarks.

SECTION 8 – INSTITUTIONAL BENEFITS FOR THE COLLEGE

The College shall receive the following institutional benefits under this MoU at no direct financial cost to the institution:

- **Employer Network Access:** Access to CloudBlitz's verified employer and HR network across IT services, product companies, cloud-native startups, and technology enterprises for the purpose of facilitating student placements and internships.
- **Pool Campus Drive Participation:** The College's trained students shall be eligible to participate in multi-college consolidated hiring events and pool campus drives organised by CloudBlitz.
- **Free Annual Technology Workshop:** CloudBlitz shall conduct a minimum of one (1) free, full-day technology awareness workshop per academic year at the College premises, covering current industry trends, career pathways, certification roadmaps, and skill benchmarking (as detailed in Section 14).
- **NAAC / NBA Documentation:** Structured and compliant documentation of all programme activities, placement records, industry interactions, and collaborative events, formatted for direct submission as evidence of industry-academia collaboration under NAAC and NBA assessment criteria.
- **Guest Lecture Programme:** Access to CloudBlitz's network of industry professionals and subject matter experts for guest lectures, career panels, and interactive sessions with students.
- **Zero Institutional Financial Liability:** Participation in this partnership shall not create any direct financial liability or obligation for the College. CloudBlitz does not charge the College any vendor fee, training cost, or collaboration fee. The programme is entirely student-funded under the Deferred Payment Model described in Section 19.
- **Dedicated Relationship Manager:** Assignment of a dedicated point of contact from CloudBlitz for all coordination, communication, and escalation activities.



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- Co-branding on Marketing Collateral: The College's name and logo (with its prior written consent) shall be featured on relevant CloudBlitz marketing and promotional materials for mutual institutional visibility.

SECTION 9 – RESPONSIBILITIES OF CLOUDBLITZ

CloudBlitz hereby undertakes and agrees to discharge the following obligations under this MoU:

- Design, develop, and deliver industry-aligned training programmes in DevOps, Data Science, and AI in accordance with the standards described in Section 4 of this MoU.
- Conduct structured technical assessments, mock interviews, aptitude exercises, and placement readiness evaluations as an integral part of programme delivery.
- Maintain a dedicated placement support team responsible for active employer outreach, job portal management, AI-assisted JD matching, and weekly opportunity briefs for all Enrolled Students.
- Facilitate industry internship placements for programme-enrolled students through its verified employer network in accordance with the framework described in Section 5.
- Deliver NAAC- and NBA-compatible documentation and reports as specified in Section 13 of this MoU.
- Provide the College's TPO with a structured progress report on a minimum monthly basis, covering student attendance, module completion, assessment scores, placement pipeline status, and internship confirmations.
- Assign a named, dedicated point of contact from CloudBlitz to the College for responsive coordination and issue resolution throughout the engagement.
- Conduct at least one (1) free full-day technology workshop per academic year at the College premises as specified in Section 14.
- Maintain the confidentiality of all student data received from the College in strict accordance with Section 23 of this MoU.
- Comply with all applicable laws, AICTE regulations, UGC guidelines, and data privacy norms in the performance of its obligations under this MoU.
- Issue programme completion certificates, internship letters, and placement documentation to Enrolled Students in a timely and verifiable manner.
- Conduct an orientation session for newly Enrolled Students at the commencement of each batch to explain programme objectives, schedules, and expectations.

SECTION 10 – RESPONSIBILITIES OF THE COLLEGE

The College hereby undertakes and agrees to discharge the following obligations under this MoU:

- Facilitate proactive coordination between CloudBlitz and eligible students, including structured communication of programme information, awareness session scheduling, and enrolment facilitation through official institutional channels.
- Provide accurate, complete, and timely student data as reasonably required by CloudBlitz for the effective administration of training programmes, internship placements, and related activities.
- Provide suitable physical infrastructure for workshops, awareness sessions, and assessments conducted under this MoU, including seminar halls, audio-visual equipment, projector systems, and Wi-Fi connectivity, at no charge to CloudBlitz.
- Promote CloudBlitz programmes among eligible students across all branches, years, and departments through official channels including notice boards, institutional emails, student portals, and departmental communications.



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- Designate a Training and Placement Officer (TPO) or equivalent institutional representative as the exclusive primary point of contact for all MoU-related coordination, communication, and reporting.
- Facilitate placement-related activities including scheduling of pool drives, coordinating student availability for placement events, and supporting student communication during the placement season.
- Ensure that all student data shared with CloudBlitz is provided with the informed consent of the students concerned, in compliance with applicable Indian data privacy norms.
- Support CloudBlitz in collecting verified student information required for NAAC/NBA documentation, including academic records, branch-wise data, graduation year, and other accreditation-relevant details.
- Grant CloudBlitz written permission to use the College's name and logo solely for promotional and marketing purposes directly related to this MoU, in accordance with the terms of Section 17.
- Ensure that Enrolled Students are informed of and comply with CloudBlitz programme rules, attendance requirements, and code of conduct.
- Respond to communications from CloudBlitz's designated point of contact within a reasonable time period to ensure continuity of programme operations.

SECTION 11 – DOCUMENTATION AND ACCREDITATION SUPPORT

CloudBlitz acknowledges the accreditation requirements of the College and shall provide comprehensive documentation support as follows:

11.1 NAAC Documentation

- This MoU shall be formatted and provided in a manner suitable for submission as institutional evidence of industry-academia collaboration under NAAC's Criterion III (Research, Innovations and Extension) and Criterion V (Student Support and Progression).
- Records of industry interactions, guest lectures, workshops, and student engagement activities conducted under this MoU shall be documented with dated attendance sheets, speaker credentials, and event completion certificates.
- Internship placement records, employer letters, and project documentation shall be maintained and delivered in a format directly usable for NAAC self-study report preparation.

11.2 NBA Documentation

- CloudBlitz shall maintain student-level programme data including enrolment details, attendance records, assessment scores, project deliverables, and placement outcomes in a structured, branch-wise and year-wise digital format.
- The documentation framework shall be compliant with NBA Programme Outcome (PO) and Programme Educational Objective (PEO) assessment requirements, demonstrating industry alignment and student achievement.

11.3 Placement Records

- Offer Letter Verification: CloudBlitz shall establish and maintain a structured workflow for collection, verification, and digital archiving of placement offer letters for each placed student.
- Placement Report: A comprehensive annual placement report shall be compiled and delivered to the College's TPO within thirty (30) days of the close of each academic placement season, covering total students trained, students placed, company names, offered designations, and compensation packages.
- All placement documentation shall be maintained securely for a minimum period of three (1) year from **the date of generation.**



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SECTION 12 – WORKSHOPS, GUEST LECTURES, AND TECHNOLOGY EVENTS

- CloudBlitz shall conduct a minimum of one (1) free, full-day technology awareness workshop per academic year at the College premises. The workshop shall cover current industry trends, in-demand technology skills, career pathways, certification roadmaps, and skill gap benchmarking for students.
- Additional guest lectures, career panels, technical seminars, and interactive sessions may be organised by mutual agreement between the Parties at frequencies and on topics to be agreed upon in advance.
- CloudBlitz may, at its discretion and with the College's prior agreement, organise technology hackathons, project showcase events, or industry-connect sessions at the College premises.
- All technology events and guest lectures conducted under this MoU shall be documented with dated programmes, speaker credentials, attendance registers, and completion certificates for NAAC/NBA submission.
- The College shall provide necessary infrastructure, logistics support, and student coordination for all events conducted under this MoU at no charge to CloudBlitz.
- CloudBlitz shall provide the College with not less than fifteen (15) working days' advance notice for any planned workshop or event requiring infrastructure and student mobilisation.

SECTION 13 – STUDENT ENROLLMENT AND COMPLIANCE POLICIES

- Student enrolment in CloudBlitz programmes shall be voluntary and based on the student's individual decision. The College's role is to facilitate awareness and access, not to compel or mandate enrolment.
- All Enrolled Students shall be required to execute a separate Student Programme Agreement with CloudBlitz prior to commencement of training, which shall govern the student's individual rights, obligations, payment terms, and programme conditions.
- Enrolled Students must comply with CloudBlitz's programme rules, including attendance requirements, assessment participation, code of conduct, and intellectual property norms, as communicated at the time of enrolment.
- CloudBlitz reserves the right to suspend or terminate an Enrolled Student's programme participation in the event of a material breach of the Student Programme Agreement, subject to a fair notice and grievance process.
- Students who have not completed the requisite programme modules or met the minimum assessment benchmarks shall not be eligible for CloudBlitz's placement support services.
- Enrolled Students who secure independent employment during the programme period are encouraged to notify CloudBlitz, and the Deferred Payment obligation (if applicable) shall be assessed accordingly.

SECTION 14 – DATA SHARING AND STUDENT PRIVACY

- All student personal data shared between the Parties under this MoU shall be handled in strict compliance with applicable Indian data privacy standards and the provisions of this MoU.
- The College shall ensure that all student data shared with CloudBlitz is provided only with the prior, informed, and documented consent of the students concerned.
- CloudBlitz shall use student data solely for the purposes of programme administration, internship facilitation, placement support, and accreditation documentation as contemplated by this MoU.
- CloudBlitz shall not sell, share, transfer, or otherwise disclose student data to any third party for commercial purposes without the explicit written consent of the student and the College.



- Both Parties shall implement reasonable technical and organisational safeguards to protect student data against unauthorised access, disclosure, alteration, or destruction.
- In the event of an actual or suspected data breach involving student data, the Party that discovers or becomes aware of the breach shall notify the other Party in writing within forty-eight (48) hours of such discovery.
- Student data shared under this MoU shall be retained only for as long as necessary for the purposes described herein or as required by applicable law, and shall thereafter be securely destroyed or anonymised.

SECTION 15 – BRANDING AND MARKETING PERMISSIONS

- The College hereby grants CloudBlitz a limited, non-exclusive, revocable, and non-transferable licence to use the College's name, logo, and institutional identity solely for the purpose of marketing, promotional, and branding activities directly related to this MoU and the collaboration described herein.
- CloudBlitz hereby grants the College a corresponding limited licence to use the CloudBlitz name and logo solely for the purpose of promoting the collaboration and informing students about available programmes.
- Neither Party shall use the other Party's branding in a manner that could reasonably be construed as implying a broader endorsement or commercial relationship beyond the scope of this MoU.
- Either Party may withdraw the branding licence granted herein by providing fifteen (15) days' written notice to the other Party, following which the other Party shall cease all use of the withdrawing Party's branding.
- All marketing and promotional materials that prominently feature the other Party's branding shall be shared with that Party for review and approval prior to publication or distribution.

SECTION 16 – REPORTING AND PROGRESS TRACKING

CloudBlitz shall maintain a structured reporting cadence to ensure transparency and accountability throughout the engagement:

REPORT TYPE	FREQUENCY	CONTENT
Student Progress Report	Monthly	Attendance records, module completion status, assessment scores, and individual student performance summary.
Placement Pipeline Update	Monthly	Number of students job-ready, applications submitted, interviews scheduled, and offers received.
Internship Status Report	Per Batch	Internship placements confirmed, company names, project scope, and student feedback.



Annual Placement Report	Annually	Comprehensive placement outcomes by branch, year, programme, and employer for NAAC/NBA documentation.
Workshop / Event Report	Post-Event	Attendance register, speaker details, agenda, photographs, and completion certificates.

Reports shall be delivered to the designated TPO via email or an agreed digital communication channel within five (5) working days of the close of the reporting period.

SECTION 17 – FINANCIAL MODEL

17.1 Student-Funded Programme

The training programmes offered under this MoU are entirely student-funded. The College shall not be required to pay any fee, cost, or charge to CloudBlitz for participation in this collaboration.

17.2 College Partner Fee Concession

Enrolled Students of the College shall receive a documented college-partner discount on the standard programme fee applicable at the time of their enrolment. The applicable discount percentage shall be communicated to the TPO at the commencement of each academic year.

17.3 Deferred Payment Model

Under the Deferred Payment Model, a defined portion of the total programme fee shall be payable by the Enrolled Student only upon the student's successful Placement, as evidenced by a formal offer letter from an employer.

The specific fee structure, upfront component, and deferred component shall be clearly communicated to each student in writing through the Student Programme Agreement prior to enrolment.

The Deferred Payment arrangement shall be governed solely by the Student Programme Agreement between CloudBlitz and the individual student. The College shall not assume any payment obligation on behalf of any student.

17.4 Zero Institutional Cost

Participation in this MoU shall not create any direct or indirect financial liability for the College. CloudBlitz does not charge the College any vendor fees, management fees, collaboration fees, training costs, or any other charges in connection with this partnership.

SECTION 18 – DURATION OF THE AGREEMENT

This MoU shall come into force on the Effective Date and shall remain valid for a period of two (2) years from the Effective Date, unless renewed or terminated earlier in accordance with the terms of this MoU.



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SECTION 19 – RENEWAL PROCESS

- This MoU may be renewed for successive terms of one (1) year each upon the mutual written agreement of both Parties.
- Renewal discussions shall be initiated by either Party not less than sixty (60) calendar days prior to the expiry of the then-current term.
- Any renewal shall be formalised through a written Renewal Agreement signed by the authorised representatives of both Parties, and may include revised terms, updated programme offerings, or modified fee structures as mutually agreed.
- Where neither Party has provided notice of non-renewal sixty (60) days prior to expiry, the MoU shall be deemed to have expired on its original end date unless a formal written extension is agreed.

SECTION 20 – TERMINATION CONDITIONS

20.1 Termination by Notice

Either Party may terminate this MoU without cause by providing sixty (60) calendar days' prior written notice to the other Party. Such termination shall not affect any student enrolments, active internship arrangements, or placement processes already initiated under this MoU, which shall be concluded in good faith.

20.2 Immediate Termination

Either Party may terminate this MoU with immediate effect upon written notice to the other Party in the event of:

- A material breach of any obligation under this MoU by the other Party that remains uncured for a period of thirty (30) calendar days following written notice of such breach;
- Insolvency, dissolution, winding up, or cessation of operations by either Party;
- Any act, omission, or conduct by either Party that is in violation of applicable law, AICTE regulations, or UGC guidelines, and which materially and adversely impacts the purpose or integrity of this MoU; or
- A serious breach of student data privacy or confidentiality obligations under this MoU.

20.3 Effects of Termination

- Upon the expiry or termination of this MoU, all licences, permissions, and rights granted under this MoU shall immediately cease.
- Each Party shall promptly return or, at the written request of the other Party, securely destroy all Confidential Information in its possession.
- All obligations that are expressly stated to survive termination, including confidentiality, data privacy, and dispute resolution obligations, shall continue in full force and effect.
- CloudBlitz shall deliver all outstanding documentation, placement records, and accreditation materials owed to the College within thirty (30) days of the effective date of termination.

SECTION 21 – CONFIDENTIALITY CLAUSE

- Each Party agrees to hold in strict confidence all Confidential Information disclosed by or on behalf of the other Party in connection with this MoU, and to use such Confidential Information solely for the purposes contemplated by this MoU.



- Neither Party shall disclose any Confidential Information to any third party without the prior written consent of the disclosing Party, except where: (a) disclosure is required by applicable law, court order, or regulatory authority (with prior notice to the disclosing Party where permitted); (b) disclosure is made to employees, officers, or professional advisors of the receiving Party who have a legitimate need to know and are bound by equivalent confidentiality obligations; or (c) the information has entered the public domain through no breach of this MoU.
- All student personal data exchanged under this MoU shall be handled in compliance with applicable Indian data privacy standards, as further detailed in Section 14.
- The confidentiality obligations under this Section shall survive the expiry or termination of this MoU for a period of two (2) years.

SECTION 22 – DISPUTE RESOLUTION MECHANISM

In the event of any dispute, disagreement, difference, or claim arising out of or in connection with this MoU, or the breach, termination, or invalidity thereof ("Dispute"), the Parties shall resolve such Dispute in accordance with the following escalating process:

- Level 1 – Amicable Negotiation: The Parties shall first attempt to resolve the Dispute through good-faith negotiations between their designated representatives within thirty (30) calendar days of written notice from the aggrieved Party identifying the Dispute.
- Level 2 – Mediation: If the Dispute is not resolved through negotiation within the said period, either Party may refer the Dispute to non-binding mediation by a mutually agreed neutral mediator within fifteen (15) additional days.
- Level 3 – Arbitration: If mediation fails or is not agreed upon, the Dispute shall be finally resolved by binding arbitration conducted in accordance with the Arbitration and Conciliation Act, 1996 (as amended), by a sole arbitrator mutually appointed by the Parties. The seat and venue of arbitration shall be Nagpur, Maharashtra, India. The language of arbitration shall be English.

Nothing in this Section shall prevent either Party from seeking urgent interim or injunctive relief from a court of competent jurisdiction where necessary to prevent irreparable harm.

SECTION 23 – GOVERNING LAW AND JURISDICTION

This MoU shall be governed by and construed in all respects in accordance with the laws of the Republic of India. The courts of competent jurisdiction situated in Nagpur, Maharashtra, India shall have exclusive jurisdiction over any matter arising out of or in connection with this MoU that is not resolved through arbitration under Section 22.

SECTION 24 – FORCE MAJEURE

- Neither Party shall be liable for any delay or failure in the performance of its obligations under this MoU to the extent that such delay or failure is caused by circumstances beyond the reasonable control of the affected Party, including but not limited to acts of God, natural disasters, epidemics or pandemics, wars, civil disturbances, government actions or restrictions, or failure of third-party infrastructure ("Force Majeure Event").



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- The affected Party shall promptly notify the other Party in writing of the occurrence of a Force Majeure Event and shall take all reasonable steps to mitigate its effects and resume performance as soon as reasonably practicable.
- If a Force Majeure Event continues for a period exceeding ninety (90) calendar days and materially prevents the performance of the core obligations under this MoU, either Party may terminate this MoU by providing fifteen (15) days' written notice, without liability to the other Party.

SECTION 25 – AMENDMENT CLAUSE

- This MoU constitutes the entire agreement between the Parties with respect to its subject matter and supersedes all prior discussions, representations, understandings, and agreements, whether oral or written.
- No amendment, modification, supplement, or variation to this MoU shall be valid or binding unless made in writing and duly executed by the authorised representatives of both Parties.
- Any waiver by either Party of a breach of any provision of this MoU shall not be construed as a waiver of any subsequent breach of the same or any other provision.

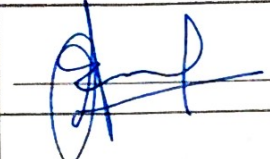
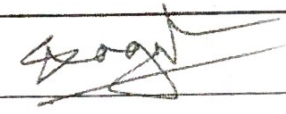

SECTION 26 – GENERAL PROVISIONS

- Relationship of the Parties: Nothing in this MoU shall be construed to create a partnership, joint venture, agency, employment, or fiduciary relationship between the Parties. Each Party shall remain an independent entity with full and independent responsibility for its own obligations.
- Severability: If any provision of this MoU is held to be invalid, illegal, or unenforceable by a court or arbitral tribunal of competent jurisdiction, the remaining provisions shall continue in full force and effect.
- Assignment: Neither Party may assign or transfer any of its rights or obligations under this MoU without the prior written consent of the other Party.
- Notices: All formal notices, communications, and approvals required or permitted under this MoU shall be provided in writing and delivered by registered post or courier to the addresses specified in the Parties section, or by email to the designated representative's official email address (with delivery confirmation).
- Counterparts: This MoU may be executed in two (2) or more counterparts, each of which shall be deemed an original, and all of which together shall constitute one and the same instrument.
- Headings: Section headings are included for convenience of reference only and shall not affect the interpretation of this MoU.
- Language: This MoU is written in English. In the event of any conflict between an English version and a translation, the English version shall prevail.

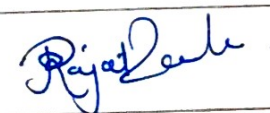


SECTION 27 - SIGNATURE SECTION

IN WITNESS WHEREOF, the duly authorised representatives of both Parties have executed this Memorandum of Understanding as of the Effective Date first written above, intending to be legally bound by its terms.

FOR AND ON BEHALF OF CLOUDBLITZ (Powered by Greamio Technologies Pvt Ltd)		FOR AND ON BEHALF OF LATE G N SAPKAL COLLEGE OF ENGINEERING , NASHIK	
Name:	Rahul Nanaware	Name:	Prof.(Dr.) Sahobrao B. Bagal Principal
Designation:	Sr. Training & Placement Offices	Designation:	Late G N Sapkal College of Engineering Anjaneri, Nashik-422 213.
Date:	23/03/2026	Date:	14/03/2026
Place:	Pune	Place:	Nashik
Signature:		Signature:	
Seal / Stamp:	<p>Cloudblitz Powered By Greamio Technologies Pvt. Ltd. Pratap Nagar Sq, Nagpur, - 440022</p>	Seal / Stamp:	

WITNESS

PARTY - 1	PARTY - 2
Name : Rajat P. Zade	Name : Dr. H.R. Wankhede
Designation : Branch head	Designation : Professor and HOD
Signature : 	Signature : 