

MEMORANDUM OF UNDERSTANDING BETWEEN

**Department of Artificial Intelligence and Data Science Engineering
Kalyani Charitable Trust's
Late G. N. Sapkal College of Engineering
Anjaneri, Nashik - 422213 (MS), India.**

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Second Floor, Kalpavruksha Building, Mayur Colony, Kothrud, Pune, Maharashtra 411038

This Memorandum of Understanding (MoU) is entered into as on 16.03.2026, by and between the Late G. N. Sapkal College of Engineering, Nashik (MS), India and CloudBlitz (Powered by Greamio Technologies Private Limited).

The Late G. N. Sapkal College of Engineering is established in the year 2009 under the aegis of Kalyani Charitable Trust, Mumbai, with approval of AICTE and DTE, Government of Maharashtra. The Institute is affiliated to Savitribai Phule Pune University, Pune. The Late G. N. Sapkal College of Engineering is committed to serving society by disseminating quality engineering education.

CloudBlitz (Powered by Greamio Technologies Private Limited) was established with the vision of providing industry-oriented technology training, skill development programs, and career development opportunities to students and young professionals. The organization operates with a strong commitment to technical excellence and industry-relevant skill development. As a growing technology training and career enablement platform, CloudBlitz provides structured training programs, hands-on project experience, internship opportunities, and placement support in emerging technology domains such as DevOps, Data Science, Artificial Intelligence, Cloud Computing, and Software Development. The organization is dedicated to bridging the gap between academic learning and industry requirements by empowering the next generation of professionals through practical learning, modern technologies, and real-world applications.

Recognizing the mutual benefits of academic-industry collaboration, Late G. N. Sapkal College of Engineering, Nashik and CloudBlitz (Powered by Greamio Technologies Private Limited) agree to work together to promote technical education, skill development, and practical industry exposure for students. This collaboration aims to bridge the gap between theoretical knowledge and industry requirements by facilitating training programs, internships, workshops, industrial visits, and collaborative projects. Both

parties intend to strengthen industry–institute interaction and provide opportunities that enhance the employability, professional competence, and technological skills of engineering students.

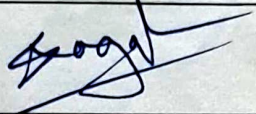

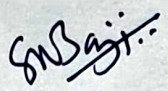
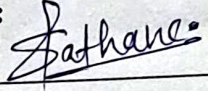

The partners have entered into this MoU because they:

- ✓ RECOGNIZE the mutual interest in the field of industrial training, skill development, and dissemination of technical knowledge.
- ✓ RECOGNIZE the importance of Industry–Institute interaction activities for engineering students.
- ✓ RECOGNIZE the importance of the Industry Partner (CloudBlitz) within its field of expertise in technology training and career development.
- ✓ To provide an opportunity to eligible students for professional work experience, internships, and employment opportunities, wherever possible.

This MoU will enable the parties to:

- ✓ FOSTER technical education at undergraduate and postgraduate level to make students industry-ready.
- ✓ STRENGTHEN the theoretical knowledge through industrial practices and practical exposure, enabling students to understand real-world industry environments and managerial practices which cannot be effectively imparted only through classroom or laboratory inputs.
- ✓ PROVIDE technology skill training and in-plant training opportunities to the students of Late G. N. Sapkal College of Engineering.
- ✓ PROVIDE industry-related projects and hands-on practical learning opportunities to students to help them understand current industry practices and technologies.
- ✓ ALLOW the students of Late G. N. Sapkal College of Engineering to participate in industrial visits, workshops, and technical sessions to enhance subject-related knowledge.
- ✓ EXPLORE opportunities for internships, training programs, and campus placement assistance for students of Late G. N. Sapkal College of Engineering.
- ✓ This MoU is signed only in the interest of helping and guiding the students of Late G. N. Sapkal College of Engineering in various professional and skill development activities, and CloudBlitz shall not be responsible for any acts of the students outside the agreed activities.
- ✓ To provide opportunities to eligible students for professional work experience and employment, wherever possible.
- ✓ This MoU shall remain valid for a period of five 02 years from the date of signing.

The parties hereby agree to establish a collaborative partnership in accordance with the terms and conditions set out by Late G. N. Sapkal College of Engineering, Nashik and CloudBlitz (Powered by Greamio Technologies Private Limited).

Kalyani Charitable Trust's Late G. N. Sapkal College of Engineering	CloudBlitz
Signed by: Prof. (Dr.) S. B. Bagal, Principal	Signed by: Rahul Manawone Sr. Training & Placement officer.
Signature: 	Signature: 
Witness Signature:  Prof. S. R. Baji HOD, AI&DS Dept.	Witness Signature: Sushant. L. Kathane [Dep - ops manager] 
Date: 16/03/2026	Date: 16/03/2026
Office Seal: 	Cloudblitz Powered By Greamio Technologies Pvt. Ltd. Pratap Nagar Sq, Nagpur, - 440022 Office Seal: